SALES ORDER ACKNOWLEDGMENT

Sales Order Number:	1000412931
Sales Order Date:	10/21/2024
Last modification date:	10/21/2024
Customer Number:	1000012345
Customer Order Reference:	Forms Test 1024 / 10/21/2024
Created by:	Somfy Systems, Inc

CUSTOMER NAME
123 Customer Way
DAYTON, NJ 08810 USA

SOLD TO

Thank you for your order.

QTY ORDERED

Pos.	Product Code	Description	Customer Code	Ordered Quantity	Unit Net Price USD	Sales Tax	Net Value USD
2000	1811533	SMOOVE ORIGIN RTS US + FRAME	3660849507732	3 PC	XX.XX	0 %	XXX.XX
	Delivery date:	10/25/2024	Confirmed quantity:	3			

PART #

Payment Terms:	30 days from invoice date
Payment Method:	Customer Lockbox
Incoterm:	DAP - Delivered at Place
Incoterm Location:	DAYTON
Shipping conditions:	Standard

Net amount	XXX.XX	USD
Transportation costs	XX.XX	USD
Total net amount	XXX.XX	USD
Total amount	**XXX.XX**	USD

The buyer acknowledges and agrees to the Terms and Conditions of Sale, and any conflicting or additional terms presented in the buyer's purchase order or related documents will be considered null and void unless explicitly agreed to in writing by the seller.

Please visit the following links:

For professionals: https://www.somfypro.com/sales-terms
For consumers: https://store.somfysystems.com/terms-of-sale

INTCOTERM
DAP: DELIVERED AT DATE

This means that the seller delivers the goods, at a named place, typically at the buyer's location.

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Dayton, NJ 08810
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F: (609) 395-1776

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1200 SW 35th Ave. Suite A.
Boynton Beach, FL 33426
T: (561) 995-0335
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SOMFY SYSTEMS INC.
California
15301 Barranca Pkwy.
Irvine, CA 92618-2201
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Sales Order Acknowledgement Form Definitions

- Sales Order Acknowledgment: A document sent by the seller to the buyer to confirm the receipt of a purchase order. It includes details of the products, quantities, prices, and expected delivery dates.

- Customer Order Reference: A reference number provided by the customer to track their order. This is typically the purchase order number issued by the customer.

- Payment Terms: The conditions under which the seller will complete a sale. It specifies the period that the buyer has to pay the invoice, which in this case is "30 days from the invoice date."

- Payment Method: The manner in which the payment will be made. In this document, it is specified as "Customer lockbox."

- Incoterm: International Commercial Terms are standardized terms used in international trade to define the responsibilities of buyers and sellers. "DAP - Delivered at Place" means the seller delivers the goods, at a named place, typically the buyer's location.

- Incoterm Location: The specific location where the goods will be delivered according to the Incoterm, in this case, "Dayton".

- Shipping Conditions: The conditions under which the goods will be shipped. "Standard" typically refers to the regular shipping service provided by the seller.
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- Net Amount: The total amount of the sales order before adding transportation costs and any applicable taxes.

- Transportation Costs: The costs associated with transporting the goods from the seller to the buyer.

- Total Net Amount: The final amount payable after adding all line items but before any taxes or additional charges.

- Product Code: A unique identifier assigned to each product by the seller. It is used to track and manage inventory.

- Description: A brief explanation or specification of the product.

- Customer Code: A code specific to the customer for tracking purposes within the seller's system.

- Ordered Quantity: The number of units of a product that the customer has ordered.

- Unit Net Price: The price of one unit of the product, excluding taxes.

Sales Order Acknowledgement Form Definitions continued

- Net Value USD: The total value of the ordered quantity in US dollars, calculated by multiplying the unit net price by the ordered quantity.

- Delivery Date: The date on which the products are expected to be delivered to the customer.

- Confirmed Quantity: The quantity of products that the seller has confirmed will be delivered on the specified delivery date.